PARKER & GILLESPIE

GLÜCK

554, 556, 558, 560 & 562 WEST 25TH ST. NEW YORK.

VARNISHES

TCAT
Parker & Gillespie
1881
ocn962631691 3
12/16/16

PARKER & GILLESPIE,

MANUFACTURERS OF FINE

RAILWAY, COACH, AND CARRIAGE

VARNISHES, JAPANS

AND

Liquid Dryers

FOR

DOMESTIC AND EXPORT TRADE

554, 556, 558, 560 & 562 W. 25th St.

NEW YORK.

CALENDAR FOR 1881.

1881	Sund.	Mon.	Tues.	Wed.	Thur.	Frid.	Satur.
Jan.	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	31	...	...	...	...	...
Feb.	...	...	1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	...	...	...	...	...
Mar.	...	...	1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	31	...	...
Apr.	...	...	...	...	...	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30
	...	...	...	...	...	...	...
May	1	2	3	4	5	6	7
	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	31	...	...	...	...
June	...	...	...	1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	...	...

1881	Sund.	Mon.	Tues.	Wed.	Thur.	Frid.	Satur.
July	...	...	...	...	...	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30
	31	...	...	...	...	...	...
Aug.	...	1	2	3	4	5	6
	7	8	9	10	11	12	13
	14	15	16	17	18	19	20
	21	22	23	24	25	26	27
	28	29	30	31	...	...	...
Sep.	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	...
Oct.	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	31	...	...	...	...	...
Nov.	...	...	1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	...	...	...
Dec.	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	31

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INTEREST TABLE.

SIX PER CENT.

TIME.	$1	2	3	4	5	6	7	8	9	10	100	1000
1 day	0	0	0	0	0	0	0	0	0	0	2	17
2 days	0	0	0	0	0	0	0	0	0	0	3	33
3 "	0	0	0	0	0	0	0	0	0	1	5	50
4 "	0	0	0	0	0	0	0	1	1	1	7	67
5 "	0	0	0	0	0	1	1	1	1	1	8	83
6 "	0	0	0	0	1	1	1	1	1	1	10	1.00
15 "	0	1	1	1	1	2	2	2	2	3	25	2.50
2 months	1	2	3	4	5	6	7	8	9	10	1.00	10.00
6 "	3	6	9	12	15	18	21	24	27	30	3.00	30 00
1 year	6	12	18	24	30	36	42	48	54	60	6.00	60.00

SEVEN PER CENT.

TIME.	$1	2	3	4	5	6	7	8	9	10	100	1000
1 day	0	0	0	0	0	0	0	0	0	0	2	19
2 days	0	0	0	0	0	0	0	0	0	0	4	30
3 "	0	0	0	0	0	0	0	0	1	1	6	58
6 "	0	0	0	0	1	1	1	1	1	1	12	1.17
15 "	0	1	1	1	1	2	2	2	3	3	29	2.92
6 months	4	7	11	14	18	21	25	28	32	35	3.50	35.00
1 year	7	14	21	28	35	42	49	56	63	70	7.00	70.00

TEN PER CENT.

TIME.	$1	2	3	4	5	6	7	8	9	10	100	1000
1 day	0	0	0	0	0	0	0	0	0	0	3	28
30 days	1	2	3	3	4	5	6	7	8	8	83	8.33
6 months	5	10	15	20	25	30	35	40	45	50	5.00	50.00
1 year	10	20	30	40	50	60	70	80	90	1.00	10.00	100.00

OFFICE OF
PARKER & GILLESPIE
554 WEST 25TH STREET,

New York, January 1st, 1881.

IN issuing our New Catalogue it has been our endeavor to make it as complete as possible for such lines of goods as are best adapted to the consumer and the trade. We therefore desire to call your attention to our various brands of goods, and their different qualities. Before making out an order, please consult the list, and give the name as found in this book, as no two varnish makers make the same quality under the same name.

We are located adjacent to all railroad shipping depots, and easy of access to all up-town hotels, and connected with all the leading business houses, railroad offices, and hotels in the city, by the Bell Telephone.

With undivided attention to the business, we will be enabled to arrive at as near perfection in quality as is possible to reach in the manufacture of Varnishes.

All our Coach Varnishes are thoroughly tested before being sent out, by a practical coach painter. We have made some important improvements which enable us to fully compete with the best English Varnishes for wear and brilliancy. This fact, combined with the greatest care and attention paid to the manufacture and selection of stock by one of our firm who personally superintends the factory, assures us that they will give entire satisfaction.

"Compare, then judge."

To our friends and patrons we desire to express our sincere thanks for their liberal patronage in the past, assuring those who trust their orders to us that we will spare no exertion to merit, by prompt and careful attention, their entire confidence, making their dealings with us both pleasant and profitable.

Rules Governing Sales.

1. Prices are always subject to changes of the market, and when not specially agreed upon, *are only good at the time given. No quotations given by our salesmen are binding on us, unless the order is given to them.*

2. When goods are sold and delivered to any railroad, express, or other carrier, and receipted for in good order, then our responsibility ceases, and we will not allow any claims for breakage, leakage, or damage, *unless otherwise agreed upon.*

3. Payments must be made in exchange on New York. All accounts not settled by note, or otherwise, in thirty (30) days are *subject to draft for acceptance.*

TABLE OF WAGES BY THE WEEK.

THIS TABLE IS BASED UPON THE USUAL CALCULATION OF 10 HOURS TO A DAY.

Wages.	Half Hour	One Hour.	Two Hours.	Five Hours.	Six Hours.	Nine Hours.	One Day.	Two Days.	Three Days.	Four Days.	Five Days.	Six Days.	Wages.
$3	.02½	.05	.10	.25	.30	.45	.50	$1.00	$1.50	$2.00	$2.50	$3.00	$3.00
4	.03⅓	.06⅔	.13⅓	.33⅓	.40	.60	.66⅔	1.33⅓	2.00	2.66⅔	3.33⅓	4.00	4.00
5	.04 1/6	.08⅓	.16⅔	.41⅔	.50	.75	.83⅓	1.66⅔	2.50	3.33⅓	4.16⅔	5.00	5.00
6	.05	.10	.20	.50	.60	.90	1.00	2.00	3.00	4.00	5.00	6.00	6.00
7	.05 5/6	.11⅔	.23⅓	.58⅓	.70	1.05	1.16⅔	2.33⅓	3.50	4.66⅔	5.83⅓	7.00	7.00
8	.06⅔	.13⅓	.26⅔	.66⅔	.80	1.20	1.33⅓	2.66⅔	4.00	5.33⅓	6.66⅔	8.00	8.00
9	.07½	.15	.30	.75	.90	1.35	1.50	3.00	4.50	6.00	7.50	9.00	9.00
10	.08⅓	.16⅔	.33⅓	.83⅓	1.00	1.50	1.66⅔	3.33⅓	5.00	6.66⅔	8.33⅓	10.00	10.00
11	.09 1/6	.18⅓	.36⅔	.91⅔	1.10	1.65	1.83⅓	3.66⅔	5.50	7.33⅓	9.16⅔	11.00	11.00
12	.10	.20	.40	1.00	1.20	1.80	2.00	4.00	6.00	8.00	10.00	12.00	12.00
14	.11⅔	.23⅓	.46⅔	1.16⅔	1.40	2.10	2.33⅓	4.66⅔	7.00	9.33⅓	11.66⅔	14.00	14.00
15	.12½	.25	.50	1.25	1.50	2.25	2.50	5.00	7.50	10.00	12.50	15.00	15.00
16	.13⅓	.26⅔	.53⅓	1.33⅓	1.60	2.40	2.66⅔	5.33⅓	8.00	10.66⅔	13.33⅓	16.00	16.00
18	.15	.30	.60	1.50	1.80	2.70	3.00	6.00	9.00	12.00	15.00	18.00	18.00
20	.16⅔	.33⅓	.66⅔	1.66⅔	2.00	3.00	3.33⅓	6.66⅔	10.00	13.33⅓	16.66⅔	20.00	20.00
24	.20	.40	.80	2.00	2.40	3.60	4.00	8.00	12.00	16.00	20.00	24.00	24.00

PRICE LIST OF

Improved Railway Car Varnishes.

Finishing Car Body,	$5 50
Extra Car Rubbing,	4 50
Elastic Engine,	3 50
Car Japan Dryer,	1 40
Black Smoke-stack Japan,	1 40
Extra Car Flowing, for inside,	3 00
White Copal, " "	4 50
No. 1 " " "	1 50
Extra White Damar " "	1 75

UNEQUALLED! UNEXCELLED!

PRICE LIST OF

Superior Coach Varnishes.

Finishing Wearing Body,	$5 00
Medium Body,	5 00
Elastic Carriage,	4 50
One Coat Carriage,	4 00
Hard Drying Body,	4 50
Extra Pale Rubbing Body,	4 50
Rubbing Body,	4 00
Quick Rubbing Body,	3 50
Rubbing Carriage,	3 25
Mixing Varnish,	2 50
Black Rubbing,	4 00
Enamelled Leather,	3 50
Black Body Japan,	4 00
Gold Size Japan,	2 00
Coach Makers' Japan,	1 75
Eureka Priming,	2 50

UNIFORM AND RELIABLE.

Superior Coach Varnishes.

(DESCRIPTIVE.)

FINISHING WEARING BODY.

This Varnish is very pale and bright, and the most durable of all Varnishes. It is used for finishing coach bodies, cars, or any other work requiring great durability. Dries free from dust in about twelve hours, and hardens in four or five days.

SUPERIOR MEDIUM BODY.

This Varnish is used in place of our Wearing Body where time cannot be given for the former to harden. It is very pale and bright, and next in durability to our Wearing Body. Dries free from dust in about ten hours, and resists the action of changing temperatures.

ELASTIC CARRIAGE.

This Varnish is similar to our Wearing Body, but dries quicker; works free. It is used as a Finishing Varnish for wheels, and under parts of carriages. It dries free from dust in ten hours, and is very durable and brilliant.

ONE COAT ELASTIC CARRIAGE.

This Varnish is similar to our Elastic Carriage—is heavier in body. It is used as a Finishing Varnish on flat color, or color and varnish. It is also used on wheels, and under parts of carriages. It dries in ten hours; is durable and brilliant.

Superior Coach Varnishes.

SUPERIOR HARD DRYING BODY.

This Varnish is very pale, and dries to rub, in four days without sweating. It is used for the under coatings on the body parts of carriages, and for finishing coats on quick work. It will endure exposure to the weather.

EXTRA PALE RUBBING BODY.

This Varnish is used for under coatings. Dries to rub in three days ; works free, rubs easy without sweating, and produces a solid surface to receive the finishing coat. This Varnish is endorsed by the most experienced painters as unequalled.

SUPERIOR RUBBING BODY.

This Varnish is similar to our Superior Pale Rubbing Body, in all but shade. It is a little darker, and dries quicker. Will rub in forty-eight hours without sweating.

QUICK RUBBING.

This Varnish is made especially for work that is required to rub in twenty-four hours.

Superior Coach Varnishes.

RUBBING CARRIAGE.

This Varnish is made for under coats, on carriage parts. Rubs easy, and prepares a fine surface to finish on. Can be rubbed for striping in twenty-four hours, and next day can be finished on.

MIXING VARNISH.

This Varnish is made expressly for mixing with color. It is very light, and will not destroy the most delicate tint of carmine, etc. Also can be used for rubbing coat on common, or old work.

BLACK RUBBING.

Prepared with a superior Ivory Black in our Extra Pale Rubbing Varnish, which produces an intense black, superior to any in the market. Rubs without sweating in forty-eight hours.

ENAMELLED LEATHER.

This is a superior Varnish, very elastic for leather tops, and other leather work about carriages.

BLACK BODY JAPAN.

This Varnish is applied on black paint, to improve the color. Two coats are generally given. It dries to rub in forty-eight hours. Is very valuable in making imitation lakes, olive browns, greens, etc. One coat of this Japan on old work, with one of finishing, makes a job look almost as if newly painted.

Superior Coach Varnishes.

GOLD SIZE JAPAN.

It is light in color. A very powerful oil dryer. Is of the greatest value in mixing rough stuff. Also a fine size for gilding. Mixes readily with either oil or varnish.

COACH MAKERS' JAPAN.

This is a strong dryer, light in color. Mixes readily with oil without curdling. Grinds with great freedom, and gives universal satisfaction where used.

EUREKA PRIMING.

This priming has been used in New York City for the past twenty-eight years, and is giving universal satisfaction.

FOR BODIES.—Apply one coat with a stiff brush; carefully clean well out of mouldings; work it well into the grain, and leave as thin a coat as possible on the surface.

FOR GEARS.—A thin coat well worked into the grain, before going to the smith's. After the carriage is ironed, sand-paper with worn paper; take off as little of the priming as possible, and give one coat of oil lead, or a thin coat of the priming.

PRICE LIST

OF

Miscellaneous Varnishes.

Piano-Forte Polishing, ...
Piano-Forte Flowing, ...
Piano-Forte Rubbing, ...
Piano-Forte Scraping, ...
Casket Polishing, ...
Casket Rubbing, ...
Casket Flowing, ...
White Hard Oil Finish, ...
Light Hard Oil Finish, ...
Dark Hard Oil Finish, ...
Walnut Stain, ...
White Parlor Varnish, ...
White Damar, ...
No. 1 " . . . . . .
Extra Light Furniture, ...
No. 1 " . . . .
Furniture, ...
Extra No. 1 Coach, ...
No. 1 Coach, ...
No. 2 Coach, ...

Price List of Miscellaneous Varnishes—Continued.

Extra Light Graining, ...
No. 1 Graining, ...
Elastic Outside, ...
Azote Liquid Dryer, ...
Acme Liquid Dryer, ...
Pure Turpentine Japan, ...
Pure White Shellac, ...
Pure Orange Shellac, ...
Pure Brown Shellac, ...
Light Colored Imitation Shellac, . . .
White Spirit Copal, ...
White Polishing, ...
Extra Light Baking, ...
Light Baking, ...
Extra Black Baking, ...
Black Baking,. . . . . .
Golden Tinners' Brown, ...
Tinners' Brown, ...
Black Iron Varnish, ...
Asphaltum, ...

Piano-Forte Varnishes.

PIANO-FORTE POLISHING.

This is a superior article of Varnish, used for pianos, organs, melodeons, fine furniture, etc. Dries quickly, and will polish in four days.

PIANO-FORTE FLOWING.

This Varnish is for flowing, or finishing coat on pianos, and the richest furniture. Dries in twelve hours with a brilliant lustre.

PIANO-FORTE RUBBING.

A superior hard-drying varnish, used for preparing a surface for polishing Varnish, over wood filler, or scraping Varnish. Dries to rub in twenty-four hours.

PIANO-FORTE SCRAPING.

This Varnish is for filling the grain of the wood, and to be scraped off, before using our Rubbing.

Casket Varnishes.

CASKET POLISHING.

This is made from extra selected Zanzibar. Dries to polish in three or four days.

CASKET RUBBING.

This is intended for first coats on burial cases, and work where a first-class Rubbing Varnish is wanted. It is made from hard selected gum ; is heavy bodied. Dries quick and hard, and rubs easily to a perfect surface.

CASKET FLOWING.

This Varnish is for flowing, or finishing on burial cases, etc. Dries in twelve hours with brilliant lustre.

Hard Oil Finish.

The indisputable superiority of our Hard Oil Finish has caused the production by other makers of articles of similar name and general appearances, but of very inferior quality. All who have tried our Finish, without exception, have adopted it in place of Shellac. It flows freely, sets quickly, and is therefore free from "runs," dries hard in eight hours, rubs easily, and does not scratch or flake. It makes either a dead finish or a brilliant polish. It leaves no stain and therefore does not spoil the beauty or change the natural color of the wood, and is not affected by either hot or cold water or damp atmosphere.

DIRECTIONS FOR USE.

First fill the pores of the wood with "Wheeler's Patent," or any other good wood filler, and let it stand a sufficient length of time to dry ; after which apply one coat of the Oil Finish, and, when dry, rub down with oil and pumice-stone. When an *extra* finish is required, add a second coat of the Oil Finish (without rubbing first coat), and when dry, rub down with oil and pumice-stone. For polished work, proceed the same as when using rubbing, or polishing Varnish.

Hard Oil Finish.

WHITE.

For finishing furniture, organs, cabinet-ware, and inside work of dwellings, public buildings, etc. It will not discolor the lightest woods, and is used very largely for white holly, etc.

LIGHT.

For finishing furniture, organs, cabinet-ware, and inside work for dwellings, public buildings, etc. It is also used for first and second coats on polished work. Use same as "White."

DARK.

For finishing black walnut furniture, organs, cabinet-ware, and inside work of dwellings, public buildings, etc. It is also used for first, and second coats on polished work. Use same as "White" and "Light."

WALNUT STAIN.

For staining all light woods, in imitation of black walnut.

White Varnishes.

WHITE PARLOR VARNISH.

A perfectly white and transparent Varnish, for the lightest tints of wall paper, etc.

WHITE DAMAR.

Made from the lightest selected Batavia Gum. It is used in zinc-white for gloss and for varnishing wall paper.

No. 1 DAMAR.

Made from selected Singapore Gum, and not as light as our White Damar.

Furniture Varnishes.

EXTRA LIGHT FURNITURE.

This is a superior article of furniture Varnish. It being light in color, is suitable for varnishing furniture, made from oak, or other light woods. Dries in eight, or ten hours.

No. 1 FURNITURE.

This Varnish is for general use, and dries in four, or six hours.

FURNITURE.

This is a cheap Varnish for ordinary use, where price is an object. Dries in about four, or six hours.

Wagon and Agricultural Varnishes.

EXTRA No. 1 COACH.

This is our "Old Reliable" Lumber Wagon Varnish, which has gained such an unexcelled reputation. It is also suitable for doing over old work. Very elastic; a slower dryer than our No. 1 Coach, and more durable.

No. 1 COACH.

This is the quickest drying of all the outside Varnishes. For agricultural implements, it has no superior. It is the Varnish that we have sold for years in the Northwest, giving universal satisfaction. Dries hard within twelve hours.

No. 2 COACH.

A quick drying outside Varnish. Not as light as our No. 1 Coach. Designed for all ordinary outside work, where an extra light colored Varnish is not required. Dries hard within twelve hours.

Grainers' Varnish.

EXTRA LIGHT GRAINING.

For inside grained work. This Varnish is very light colored, flows freely, dries with a beautiful lustre in about twelve hours, and is exceeding durable.

No. 1 GRAINING.

Is in every respect equal to our "Extra Light" Graining, except in color, it being a little darker.

ELASTIC OUTSIDE.

For doors, store fronts, and all purposes where a durable outside Varnish is required. It is very pale, made from the best Zanzibar Gum; flows evenly, with a beautiful and enduring lustre; dries in about twelve hours, and hardens gradually.

Liquid Dryers.

AZOTE DRYER.

This Dryer will mix with oil, and will not curdle or separate, and can be used for making boiled oil. One gallon mixed with twenty gallons of raw oil, will dry better than any kettle boiled oil. It being light in color, will not discolor lead, or zinc paint. Its well earned reputation, uniform quality and universal use, constitutes the AZOTE, the standard of Liquid Dryers.

ACME LIQUID DRYER.

This is a Union Dryer, light in color, mixes with oil or varnish, and will not curdle. It is more powerful and reliable than Japan, and costing less makes it desirable for the general store. Among manufacturers of mixed paints, the ACME is acknowledged to be the most reliable Dryer.

PURE TURPENTINE JAPAN.

This is our Old Reliable Brown Japan, which has given universal satisfaction for many years. Light in color, with a good body, and will mix with oil.

Shellac Varnishes.

PURE WHITE SHELLAC.

Is made from the best bleached shellac, four pounds to the gallon of alcohol. Guaranteed strictly pure.

PURE ORANGE SHELLAC.

Is made from the best orange shellac, four pounds to the gallon. Guaranteed strictly pure.

PURE BROWN SHELLAC.

Is made from the best garnet shellac, four pounds to the gallon. Guaranteed strictly pure.

LIGHT COLORED IMITATION SHELLAC.

Used for first coats on furniture, and for finishing mouldings, rustic frames, etc., etc.

WHITE SPIRIT COPAL.

A very superior spirit Varnish for mouldings, bronzed work, etc., etc.

Baking Varnishes and Japans.

FOR JAPANNERS, TIN-WARE AND MANTLE MANUFACTURERS.

WHITE POLISHING (for mantles).

This is an extra quality of Varnish, made from best selected light hard gum for baking.

EXTRA LIGHT BAKING.

This is for varnishing light painted tin-ware. It is very light in color, and brilliant.

LIGHT BAKING.

The same quality as our Extra Light, but darker in color.

EXTRA BLACK BAKING.

For finishing sewing-machine beds, grates, locks, and small hardware. Bakes at a temperature of 250 to 300 degrees of heat.

Baking Varnishes and Japans.

FOR JAPANNERS, TIN-WARE, AND MANTLE MANUFACTURERS.

BLACK BAKING.

For first coating on iron work, to be used under our Extra Black Baking. Bakes in about 250 to 300 degrees of heat.

GOLDEN TINNERS' BROWN.

This is the lightest of all baking Japans for tin-ware. Dries with a beautiful golden lustre.

TINNERS' BROWN.

This is the same as our Light, except in color, being more of a maroon shade.

BLACK IRON VARNISH.

For all fine iron-work. Dries with a brilliant glossy black.

ASPHALTUM.

A self-drying black for coal-hods and ordinary iron-work.

TESTIMONIALS.

The following Testimonials (being a small part of the many we have received) from the leading dealers, manufacturers and consumers in the country, we think, are sufficient evidence of the *quality*, *reliability* and *uniformity* of our goods, coming as they do from houses of acknowledged *high character* and *standing*, and as such we respectfully present them to your consideration.

Wm. McDonagh & Co., Manufacturers of and Dealers in Paints, Oils, Varnishes, Etc., 180 Front Street, New York.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have been selling your Varnishes for the last ten years, and in that time we have not had a single complaint, but on the contrary, your goods have given satisfaction. The concern that we were formerly with sold your goods for twelve years, and during that time we did not hear of a single complaint.

With best wishes, we remain,

Yours respectfully,

WM. McDONAGH & CO.

Yates & Co., Importers of Paints, Oils, Lamp Goods, Etc., No. 113 Front Street, San Francisco.

December 19, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have been selling your Coach and Carriage Varnishes for the past three years, and from the entire satisfaction given to our customers, consider them without doubt, the most reliable and durable of all Varnishes made in America.

Very respectfully yours,

YATES & CO.

Charles Moser & Co., Manufacturers and Importers of Painters' and Artists' Supplies, 59, 61 and 63 Main Street, Cincinnati.

December 27, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to your favor of 23d inst. requesting our views as to quality of your Varnishes, would say, that we have been buying and selling your Varnishes for many years, and, without exception, have always found them as represented and very satisfactory.

With best wishes, we remain,

Yours truly,

CHARLES MOSER & CO.

Norton & Wieder, Paints, Oils, Etc., Nos. 217 and 219 Pine Street, St. Louis.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Having had abundant opportunities for testing the quality, uniformity and reliability of your Varnishes, it gives us pleasure to state, that in all these particulars we have found them thoroughly satisfactory.

Your hard oil finish, both light and dark, we have sold in large quantities, and we find that with our most fastidious trade, it has given better satisfaction than any brand we have ever sold.

Very truly yours,

NORTON & WIEDER.

Wadsworth Bros. & Howland, Paints, Oils and Varnishes, 76 Washington and 52 Friend Streets, Boston.

December 29, 1880.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have sold your Oil Finish for some time past and it has given good satisfaction.

Yours truly,

WADSWORTH BROS. & HOWLAND.

Long, Clements & Drury, Manufacturers of Paints, Colors, Etc., Cincinnati.

January 6, 1880.

Messrs. PARKER & GILLESPIE :

Gentlemen : We have confidence in your Varnishes, and have sold them to our entire satisfaction for the past four years.

Respectfully yours,

LONG, CLEMENTS & DRURY.

Alfred Burdsal, Manufacturer of White Lead, Zinc, and Colors, and Dealer in Window Glass, Varnish, Brushes, Etc., 34 South Meridian Street, Indianapolis.

December 10, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : Yours of the 8th at hand. You can say for me that your goods are first class. We sold your Rubbing Varnish to carriage men, without saying whose it was. We took occasion to ask a number of them how it worked, and they all said first rate. We have been buying our cheaper goods of —— —— ——— but as they insist on telling every cross-roads dealer, whom they also drum that we buy of them, we have dropped them. Ship my order promptly ; the Oil Finish is sold. Let me know what you can duplicate my order for.

Yours,

A. BURDSAL.

J. M. Moore & Co. Dealers in Paints, Oils, Varnishes, Etc., Cincinnati.

December 16, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen : Yours of 8th inst. received. We beg to say in reply, that we have always found your Varnishes to be as represented, and also have given perfect *satisfaction*, in all cases, so far as we know, and we do not hesitate to recommend the same to the trade generally.

Yours truly,

J. M. MOORE & CO.

Charles Potthoff, Paints, Oils, Glass, Varnishes, Etc. No. 96 Camp Street, New Orleans.

December 27, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In your last of the 18th inst. you ask my opinion in regard to your goods. In reply, have to say that in the many years during which my late husband had business intercourse with you, your goods had always the preference for uniformity and reliability, and up to date I never heard of a complaint being made. As long as my business is carried on, your goods will form the most important branch of it.

Yours respectfully,

Mrs. CHARLES POTTHOFF.

Samuel M. Todd, Paints, Oils, Window Glass, Varnishes, Brushes, Artists' Materials, Etc., No. 37 Magazine Street, New Orleans.

December 13, 1879.

Messrs PARKER & GILLESPIE:

Gentlemen: I very cheerfully bear testimony to the good character and reputation of the Varnish of your manufacture, and desire to say that I have heard of no complaints respecting its finish or durability.

Respectfully yours,

SAMUEL M. TODD.

Warren Bros., Dealers in Paints, Oils, Glass, Etc., Cor. College and Church Streets, Nashville, Tenn.

December 16, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We are in receipt of yours of the 10th, and can say with pleasure, that we have been handling Varnishes for a number of years, and have sold brands of most of the prominent makers, but have found none better than your brand, and few to equal it. We further state that they have given entire satisfaction in every case, and hope to soon give you another order.

Your friends,

WARREN BROS.

G. Pitard & Bro., Paints, Oils, Varnish, Etc., New Orleans.

December 29, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Yours of the 8th received on time. We have sold your varnishes for ten years with great satisfaction to ourselves and to our customers, never having received any complaint. We always guarantee your goods, as we know that they will give satisfaction.

Yours,

G. PITARD & BRO.

H. Albrecht & Co., Druggists, Peoria, Illinois.

December 13, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have sold your varnishes for over two years, and have found them in the highest degree satisfactory to all our customers (house painters, grainers, and carriage makers), and if you continue to furnish us with the same quality of goods, at as reasonable rates, we shall give your goods the preference over all others.

Yours,

H. ALBRECHT & CO.

Prescott Organ Company, Concord, N. H.

December 12, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We are pleased to have an opportunity to express our satisfaction with the various grades of light, and dark walnut finish of your manufacture, now used by us. So well adapted are they to our work, that we prefer not to change for any other make.

In quality, uniformity and reliability, they meet all our requirements, and we believe them to be unsurpassed.

Yours, etc.,

PRESCOTT ORGAN CO.

Wilkinson, Bartlett & Co., Druggists, Keokuk, Iowa.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have sold your Varnishes quite largely, and can say positively that they have given entire satisfaction

to our customers. We used to have great trouble in selling the Varnishes of other American makers, frequently having the goods sent back by our customers, accompanied by abusive letters, and threatening suits for damages. Of course this was all wrong, but it happened "all the same."

Yours truly,

WILKINSON, BARTLETT & CO.

John Oliver, Dealer in Paints, Oils, Etc., Savannah, Ga.

December 26, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : In reply to yours I would say, that I have been buying since 1869 Varnishes of PARKER & GILLESPIE'S manufacture, and cheerfully testify to the uniform good quality and reliability of the same.

JOHN OLIVER.

Horton & Schultz, Dealers in Paints, Oils, Glass, Etc., Jamestown, N. Y.

December 8, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : We have always found any and all Varnishes bought of your house to be just as represented, and perfectly satisfactory to us, as well as to our customers. We therefore take pleasure in recommending them to the public.

Yours very truly,

HORTON & SCHULTZ.

Thomas Chirnery, Dealer in Paints, Oils, Etc., 372 Eighth Avenue, N. Y.

December 8, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen: Having been informed that you are about to issue a circular in relation to the quality and uniformity of your goods, I most cheerfully say that the number of years during which I have used and sold your goods is the best proof of my belief in their merits, and will be more effectual than anything I can say with regard to them. I would recommend those desiring Varnish and dryers to try them.

THOMAS CHIRNERY.

Wilson & Kendrick, Druggists, Dealers in Painters' Materials, Etc., 51 Glen Street, Glen's Falls, N. Y.

December 22, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 9th inst. we would say, that we introduced your Varnishes during the past season to a limited extent, in opposition to the goods of other makers (sold here previously), and the prejudice of consumers for some favorite brand; and we have been well pleased with the result, as we know the goods must have been of superior quality to have stood the test.

Very truly yours,

WILSON & KENDRICK.

James Harris & Co., Painters and Decorators, 212 Eighth Avenue, New York.

December 13, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 10th inst., we will say, after an experience of over 25 years in the use of your goods by the old houses of Rockafeller & Harris, Harris & Sands, and the present firm, that they have given perfect satisfaction in every respect, and that we give them the preference over all other makes, feeling that it is to our interest to do so.

We have given your goods to our men with the utmost confidence in their working qualities, and we think that our continued use of them fully demonstrates our appreciation of their merit. In a word, they are uniform and reliable. During all these years our business relations with you have been of a most pleasant and satisfactory character, and we cheerfully recommend your goods to all who have occasion to use such.

Respectfully yours,

JAMES HARRIS & CO.

W. R. Boggs & Co., House, Sign and Steamboat Painters, Pittsburg, Pa.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Your favor of the 6th inst. is at hand. In answer we would say that your goods, so far as we

have used them, are in every respect as represented; and we would especially call the attention of the public to the superior quality of your dryer.

Yours most respectfully,

W. R. BOGGS & CO.

Flesh & Mook, House, Sign and Ornamental Painters, 516 North Third Street, St. Louis.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 6th inst. we are pleased to state that your Varnishes for the past two years have given entire satisfaction as to uniformity, and reliability for inside, and outside work. Its superior quality renders it particularly desirable for those in want of a first-class article.

Respectfully,

FLESH & MOOK.

John C. Jewett & Sons, 327 Washington Street, Buffalo, N. Y.

December 8, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Having used your Varnishes for a number of years in the manufacture of our goods with entire satisfaction, we can therefore recommend them as a very superior article, and worthy of confidence by the dealer and user.

Very respectfully,

JOHN C. JEWETT & SONS.

Geo. D. Winchell, Manufacturer of Tin, Zinc, and Sheet Iron Wares, No. 123 Walnut Street, Cincinnati.

December 8, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: I take pleasure in saying I have used large quantities of your make of Varnishes during the past twenty years, and always to my entire satisfaction.

I am yours,

GEO. D. WINCHELL.

S. Hand Manufacturing Co., Manufacturers of Mantles, Enameled Grates, Etc., No. 273 West Fifth Street, Cincinnati, Ohio.

December 15, 1879.

To whom it may concern :

After over twenty years' use of Messrs. PARKER & GILLESPIE'S Varnishes, and Baking Japans, I can cheerfully recommend them to the public as being the *best*, and giving the most satisfactory results, and consider them superior to any others in the market. Yours,

SYLVESTER HAND,
of S. HAND MFG. CO.

C. Flammer & Son, 45 West Adams Street, Chicago, Ill.

December 31, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : We take great pleasure in recommending your Japans, to any, and all consumers of these goods. Having used the same for over thirteen years, we are convinced of their superiority over other brands, regarding heavy body, elasticity, and uniformity.

Most respectfully yours,

C. FLAMMER & SON.

W. G. Rose & Co. Paints, Oils, Etc., Hornellsville, N. Y.

December 22, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : We have received your favor of the 5th inst., and in reply would say that we have sold your varnish for over ten years, and have never heard of any complaint as to the quality of your goods.

Respectfully yours,

W. G. ROSE & CO.

C. S. Rankin & Co., Architectural Iron Works, Pearl Street near Plum, Cincinnati, Ohio.

December 15, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : In answer to your favor of the 10th we can say that as far as we have used your Varnishes, they have given good satisfaction. Yours truly,

C. S. RANKIN & CO.

Office of Deere & Company, "Moline Plow Works," Moline, Ill.

December 16, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 11th inst., would say that you are at liberty to use our names as reference, having used your Varnishes many years, and still continue to use them —this year more largely than ever.

Respectfully yours,

DEERE & CO.

Moline Plow Company, Manufacturers of Plows and Cultivators, Moline, Ill.

December 17, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have used your Varnishes exclusively for two years with entire satisfaction. The quality is uniform and reliable, and equal to any we have ever used.

Very truly yours,

MOLINE PLOW CO.

B. D. Buford & Co., Rock Island Plow Works, Rock Island, Ill.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have been using your Varnishes for a good many years. The goods have been of first-rate quality, and everything you have ever shipped us has been as represented.

Yours truly,

B. D. BUFORD & CO.

Parlin & Orendorff, Manufacturers of Agricultural Implements, Canton, Ill.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In answer to yours of the 8th inst., asking how we are pleased with quality of goods purchased from you,

will say that we have always been highly pleased with all the Varnishes and Japans we have purchased from you. They have always given us good satisfaction, and it affords us pleasure to recommend them to the trade.

Very respectfully yours,

PARLIN & ORENDORFF.

Office of Morrison Brothers, Fort Madison, Iowa.

December 15, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Replying to your favor of the 8th inst., we can say that we have for the past few years bought a barrel or so of Varnish of every good-looking varnish man who came along, and as they are nearly all good-looking, we found that would not do, so we consulted the painters as to which kind was best to buy, and the verdict was "Parker & Gillespie's," so we placed our order with you for our year's supply.

Yours truly,

MORRISON BROS.

Edward Bain, Manufacturer of Farm and Freight Wagons, Kenosha, Wis.

December 15, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Replying to yours of the 11th, in regard to the quality of your goods, will say I have used your Varnishes on my farm and freight wagons almost exclusively since you commenced business, during which time they have had the severe test of actual use in all climates. Have always found them durable and reliable, of excellent quality, and perfectly satisfactory in all respects.

Yours respectfully,

EDWARD BAIN,

SLOSSON.

Office of Cherry, O'Conner & Co., Proprietors Tennessee Agricultural Works, corner Church and College Streets, Nashville, Tenn.

December 23, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : Yours of the 19th to hand. We take pleasure in sending you the following testimonial:

We have used your Coach Varnishes for several years, and have found them to be first-class goods. We take pleasure in recommending your Varnishes to be all you claim for them, in respect to agricultural work.

Very respectfully,

CHERRY, O'CONNER & CO.,
by MATT. ALLEN, Supt.

The Kansas Manufacturing Co., Manufacturers of all kinds of Farm, Freight, Spring, and Express Wagons, Leavenworth, Kan.

December 27, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : Yours of the 8th received. So far as we have tested your goods, they give entire satisfaction. Our Superintendent pronounces them very superior—says the Japan works admirably.

Yours truly,

KANSAS MFG. CO.,
per C. B. BRACE, Treas.

Moline Wagon Company, Moline, Ill.

December 15, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen : In reply to yours of the 12th inst., we can say we have used your Varnishes in large quantities, for a number of years, and take pleasure in saying that we have always found them reliable, and uniform, and shall continue their use as long as you adhere to your past record on quality. We can cheerfully recommend them to others.

Yours truly,

MOLINE WAGON CO.
W.

W. T. & E. A. Rogers, Quincy, Ill.

December 18, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Your favor of 8th inst. received. The writer has been absent some time; upon my return find yours of stated date. We like your Varnishes very much; they are good goods.

Very truly yours,

W. T. & E. A. ROGERS.

Henry Weber, 158 and 160 West Lake Street, Chicago, Ill.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 6th inst., will say I have used your Varnishes for the past twenty-five years, and I unhesitatingly add, that they have given entire satisfaction. I have repeatedly tested the different makes of Varnishes, and have never found any to excel yours.

Yours respectfully,

HENRY WEBER.

The Albany Agricultural Works, Hamilton, Liberty, and Union Sts., Albany, N. Y.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: It gives me pleasure to recommend such goods as you ship to your customers. I have used Varnishes and Shellac of several different manufacturers, but have never had any equal to yours in quality, uniformity, and reliability.

Respectfully,

O. H. P. CORNELL.

A. J. Hodges & Co., Header Manufacturers, Pekin, Ill.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We take pleasure in stating, that after a test of several years in the use of your Varnish, we think it fully equal in quality to any goods of its class manufactured in the country. It has a good body, and holds its lustre finely.

Very truly yours,

A. J. HODGES & CO.

H. A. Pitts' Sons Manufacturing Co., 7 & 9 South Jefferson St., Chicago, Ill.

December 8, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have used your Varnish for more than twenty years, and from the beginning of our trade with you, up to the present time, we can truthfully say that we have always found your goods to be of excellent quality, very uniform in grade, and strictly as represented. We take great pleasure in thus testifying to the genuine good character of your Varnish, and the very pleasant relations we have maintained with your house, for so many years.

We remain

Very truly yours,

H. A. PITTS' SONS MFG. CO.,
JOS. L. PITTS, Treas

Wm. Anson Wood Mower and Reaper Co., Albany, N. Y.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to your esteemed favor of the 9th we will say that the goods we purchased of you last season proved very satisfactory, and we can cheerfully recommend them.

Yours truly,

A. F. BROWN, Sec'y.

Henry N. Hubbard, Agricultural Implements, Etc., 323 East Twenty-second Street, N. Y.

December 6, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have used your Varnishes and Shellacs in our agricultural department for several months past, and find them in every instance, reliable and uniform, and quality as represented.

Your Japans and Varnishes, used in our copying press department, are also quite satisfactory in every way.

Yours, etc.,

H. N. HUBBARD.

Frank & Co., Manufacturers of and Dealers in Wood-working Machinery, 176 Terrace Street, Buffalo, N. Y.

December 13, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: The Varnish of your manufacture which we have been using, has always proved to be a good and satisfactory article.

Respectfully yours,

FRANK & CO.

James Selby & Co., Union Corn Planter Works, Peoria, Ill.

December 13, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Yours of the 10th inst. received, and in answer we will say, that in the use of your No. 1 Coach Varnish, we have found it reliable and of uniform quality, and it has given us entire satisfaction. We can cheerfully recommend your Varnishes for durability and finish.

Yours truly,

JAMES SELBY & CO.,
Per CHAMPNEY.

Heywood Brothers & Co., 202 and 204 Canal Street, N. Y.

December 6, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We take great pleasure in informing the trade, that we have used your brands of Varnish for some time past, and they have always given satisfaction. In fact, we consider your name as a sufficient guarantee as to quality.

Respectfully yours,

HEYWOOD BROS. & CO.,
Per JNO. D. WALSH.

Messrs. Herts Brothers, 806 and 808 Broadway, N. Y.

December 8, 1879.

Messrs. PARKER & GILLESPIE:

Messrs. Herts Brothers desire to add their approval as to the quality, uniformity, and reliability of the goods manufactured by Messrs. Parker & Gillespie.

Doremus & Corbett, Manufacturers of Furniture and Upholstery, 148 to 154 West Twenty-third Street, N. Y.

Messrs. PARKER & GILLESPIE:

Gentlemen: After using your different Varnishes for the last five years, I take pleasure in stating that they have given entire satisfaction; they have a good body and dry well.

Yours respectfully,

CHAS. GLOEDE,
For the above firm.

F. Geldowsky Furniture Co., East Cambridge, Mass.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Answering your favor of the 8th instant, it affords us pleasure to state, that having thoroughly tested your Oil Finish, we have found it eminently satisfactory.

Very respectfully yours,

F. GELDOWSKY FURNITURE CO.

Leissner & Louis, Artists in Interior Decoration, Etc., 828 Broadway, N. Y.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We are very much pleased with your goods; consider them equal to the best we have ever had.

Truly yours,

LEISSNER & LOUIS.

American Burial Case Company, Cincinnati, O,

December 19, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have for several years past used your No. 1 Furniture Varnish to our entire satisfaction, and cheerfully recommend it to all parties using Varnish, as a good and reliable article.

Respectfully yours,

T. Z. RILEY, Supt.

Meader Furniture Co., 135 West Fourth Street, Cincinnati, O.

December 12, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Enclosed find exchange $427.07, in payment of bill November 11th. We have not used this, but have full confidence in the quality. Your Varnishes and Oil Finish have been uniform and given us satisfaction during the many years of our business association. We have tried at times other makers, but have been best suited with yours.

Very respectfully,

J. F. MEADER, Pres.

H. B. Mudge, Manufacturer of Bedroom Furniture, 91 to 99 West Second St., Cincinnati, O.

December 15, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to your inquiry of the 11th inst., I take pleasure in saying, that after five years of experience with your Varnishes, I consider your goods to be equal to any, and superior to many others. The quality has been uniformly good. Upon medium grades of furniture, I am able to get a very satisfactory finish, with one coat of your Oil Finish over a good filler. I consider this a good test of the body, and quality of gum used.

Very truly yours,

H. B. MUDGE.

R. W. Myers, Manufacturer of Myers' Patent Settees, Chairs, Etc., 351 and 353 East Sixty-first Street, N. Y.

December 6, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of December 5th, would say, that your Hard Oil Finish has always given me satisfaction, being uniform and reliable, both in quality and color, and to this I hereby testify with the greatest pleasure.

Respectfully yours,

R. W. MYERS.

E. P. Needham & Son, Manufacturers of the Needham Organ, New York.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: I have used your Varnishes for the past three years, with the utmost satisfaction, and have always found them as represented. I am now using your quick Rubbing Varnish, and can say without hesitancy, that it is the *best* Varnish I have ever used, and I have tried and used most every kind that has been made by other manufacturers: but I find yours is superior to all, in regard to quality, and durability, as it is easier to lay on, dries quicker, and rubs better than any other I have used. We get our work up on one coat, and rub for a dead finish, and I must say, it finishes better on one coat, than a great many Varnishes do on two coats. The way we do our work, is to first fill in the grain, then give it a very thin coat of Shellac, then a coat of your Varnish, then put it out on the shed for a day, and the next day we rub it, and I find that it neither rubs scaly, nor sweats out as most Varnishes will if not dry. If at any time any of your customers would like to see a proof of what your Varnishes will do, if they will call on me at E. P. Needham & Son's, 143 East 23d St., I will be pleased to show them how we use the Varnish, and how our work looks when finished.

I remain,

Respectfully yours,

WM. F. TAPPER, Foreman.

The Adams and Westlake Manufacturing Co., Chicago.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In answer to your inquiry as to what has been our experience with your Japans and Varnishes, we take pleasure in giving them our hearty recommendation. After using them for several years, and having meantime sampled nearly all the other makes in the market, we unhesitatingly pronounce yours the best, and most satisfactory, in every respect, of any that we have ever had.

Yours truly,

THE ADAMS & WESTLAKE MFG. CO.

O. SAMPSON.

W. B. Quigley & Co., Walnut and Ash Chamber Suits, Etc., Whitesboro, N. Y.

December 8, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In answer to your favor of the 5th inst., we can cheerfully say, that after using your Varnish nearly a year, we find it entirely satisfactory. We have searched the Varnish market thoroughly, and sampled a great many lots, but failed to find any as light in color, and of as good body at same price. The lustre is good, and the Varnish is easy to lay on. The strongest proof, and best testimony of our appreciation of its merits will be found in our continued use of it.

Very truly yours,

W. B. QUIGLEY & CO.

New Haven Clock Company, New Haven, Conn.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: Your favor of the 8th inst. recieved.

With regard to your Varnish, we can say we have found it well suited to our work. Yours truly,

NEW HAVEN CLOCK CO.,
per H. H. CHAMBERLAIN.

The H. W. Collender Company, Manufacturers of Standard American Billiard Tables, New York.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We take pleasure in recommending your goods; they have always given satisfaction, both in quality and uniformity, and we consider them reliable.

Very respectfully,

THE H. W. COLLENDER CO.,
H. W. COLLENDER, Pres.

Union Brass Mfg. Co., Manufacturers of Railway Car Trimmings, 103 to 109 Ohio Street, Chicago.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to your letter of the 6th inst. I beg to say, that the brown baking Japan purchased of you, is quite satisfactory to us. Respectfully yours,

J. HALL DOW, PRESIDENT.

W. S. Bruce & Co., Dealers in Carriages, Carriage Hardware, Varnishes, Paints, etc., Memphis, Tenn.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have been using as manufacturers, and selling as dealers, Parker & Gillespie's Varnishes for more than twenty years. It has always given satisfaction. We can recommend it for uniformity and reliability.

Yours respectfully.

W. S. BRUCE & CO.
ATKINSON.

Geo. Steck & Co., Manufacturers of Grand, Square and Upright Piano-fortes, No. 11 East Fourteenth Street, New York.

December 13, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to yours of the 10th inst., we will say that we have tested Varnishes from almost every house in the trade, and finally settled down on yours, as being the most reliable and uniform polishing and rubbing Varnishes that we can find.

The strongest testimony we have to offer is our continued and exclusive use of your goods for a long time past.

Yours respectfully,

GEORGE STECK & CO.

Broadway, Twenty-third Street and Ninth Avenue Stage Line, New York.

December 12, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In answer to yours of the 10th inst., we would say that we commenced using your Varnishes on our white omnibuses some time ago, and it gives us pleasure to say that they have given us entire satisfaction. We heartily recommend them for color, quality, free working and durability. We are using them, and shall continue to do so.

We consider the wearing body fully equal to any English Varnishes we have ever tried.

Yours truly,

JOHNSON & SHEPHERD,
per CHAS. E. JOHNSON.

Schmitt & Siegel, Twenty-third Street, near Fourth Avenue, New York.

December 6, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : Your goods have always given perfect satisfaction. Your oil finish is the best we have ever used, and we think it far superior to any other in the market.

Respectfully yours,

SCHMITT & SIEGEL.

Office of G. Woeber & Bros., Manufacturers of Exclusively First-class Heavy and Light Carriages and Spring Wagons, Davenport, Iowa.

December 11, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : We take pleasure in saying that the Black Rubbing Varnish we have been using of your manufacture has given us good satisfaction. Yours truly,

G. WOEBER & BROS.

Dr. D. E. Breinig, Agent for the Bridgeport Wood Finishing Company, 40 Bleecker Street, New York.

December 6, 1879.

Messrs. PARKER & GILLESPIE :

Gentlemen : In reply to yours of December 5th, 1879, we would state that we have sold your oil finishes, dark, light and white, for the last two or three years. In using your goods over Wheeler's Patent Wood Filler, we are pleased to state that our customers are well satisfied.

Yours,

D. E. BREINIG, AGENT.

Office of E. H. Purdy & Co., 42 to 48 West 13th Street, New York.

December 23, 1879.

Messrs PARKER & GILLESPIE :

Gentlemen : In reply to your letter, we take pleasure in saying that your Varnish and oil finish have given us perfect satisfaction in every respect, and we can fully recommend your goods as the best that we have ever used.

Respectfully yours,

E. H. PURDY & CO.

N.W.& F. R.R. Company, Nostrand Ave. and Carroll Street, Brooklyn, N. Y.

December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We commenced using your Varnishes several months since, and now use them exclusively, greatly preferring them to any Varnish, either English or American, many kinds of which we have used, seeking results attained only since using yours. The finishing Varnish works easily, and the gloss and finish are the very best we have seen.

Very truly yours,

CHAS. B. ALLYN, Supt.

Joseph Schwartz & Co., Importers and Dealers in Carriage, Wagon and Cart Materials, 41 to 47 Perdido Street, New Orleans.

December 11, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: In reply to your letter dated December 6th, as to the merits of your Varnishes, will answer by saying that we have been using them going on ten years, and that they have given us good satisfaction.

Yours very respectfully,

JOSEPH SCHWARTZ & CO.

Office of B. Bruce's Sons, Wholesale and Retail Manufacturers of Carriages, Office and Warerooms, 59 Elm Street, Cincinnati.

December 10, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have used and thoroughly tested your Varnishes for carriage and wagon purposes, and can safely recommend them as an article to be thoroughly relied upon, in brilliancy and durability. The old firm of B. Bruce & Co., who have used them since you commenced business, indorse the above recommendation in every respect.

Yours respectfully,

B. BRUCE'S SONS.

WASHINGTON, D. C., December 9, 1879.

Messrs. PARKER & GILLESPIE:

Gentlemen: We have used your Rubbing Varnish for a considerable length of time, with satisfactory results.

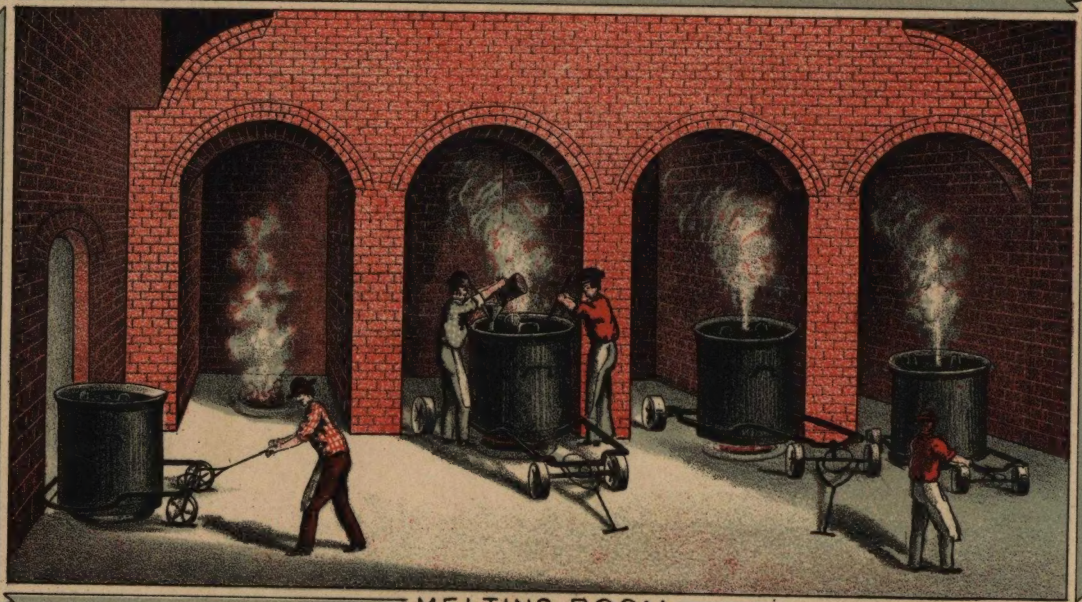
Respectfully,

JOHN McDERMOTT & BROS.

PARKER & GILLESPIE

VARNISHES

JAPANS



MELTING ROOM

554 556,558,560 & 562 WEST 25th ST NEW YORK